



What's going on with you and your business?

Take this quiz to find out.

Instructions: Check the box if the statement is true. If more than 5 statements are true, then working with a coach specializing in entrepreneurs may be the perfect solution.

- 1. I am uncertain about the sustainability of my revenue streams.
- 2. I have business debt that is more than 20% of my annual revenues.
- 3. Given the effort I'm putting in, my net income is nowhere near high enough.
- 4. If I wasn't here, the place would fall apart within a month.
- 5. I can't seem to attract – or keep – the right staff.
- 6. I'm doing tasks that I do not like or am not very good at.
- 7. I am working more than 10 hours a day.
- 8. I am working far too much in my business instead of on my business.
- 9. Sometimes I wonder if I'm both the arsonist and the fireman.
- 10. We're not as focused on our customers as we need to be.
- 11. There's more chaos in this company than the employees prefer.
- 12. I want to spend more time with my family or in other interests.
- 13. I don't feel free and that's where I want to be.
- 14. I want to improve the focus and direction of where the business is heading.
- 15. I have ideas for significant revenue streams that I just can't seem to make time for.
- 16. Profitability isn't where it could be.
- 17. I want to delegate more so I can have the time to discover new opportunities.
- 18. The joy of owning a business is being replaced by the stress of running a business.
- 19. It would be valuable to develop a 12 to 18-month growth plan.
- 20. We need to find a way to better motivate the staff.